**Desy Kristianti**

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**CAREER SUMMARY**

A dedicated, self-motivated leader with over 18 years’ experience in the Financial industry. Led teams in United States and Asia Pacific, collaborated with global partners and leaders to establish and grow asset servicing operations capabilities. A project leader, skilled in enlisting support of stakeholders to align with project and organizational goals. High-energy, confident professional in managing, motivating and influencing partners and staff. Known for an interactive training style that encourages partner participation and enthusiasm while facilitating learning. Possesses excellent interpersonal, communication skills and high emotional intelligence in developing mutually beneficial relationships.

**CORE COMPETENCIES**

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| * Audit and Critical Thinking | * Custody and Asset Servicing |
| * Project Management | * New Business Consulting |
| * Leading Global Teams | * Coaching and Mentoring |
| * Change Management | * Product and Process Enhancement |
| * Relationship Management | * Program, Product and Process Implementation |
| * Training and Development | * Talent Acquisition and Development |

**PROFESSIONAL EXPERIENCE**

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|  | **NORTHERN TRUST CORPORATION, Singapore** | **April 2007–July 2016** |

**Vice President – Senior Training Consultant**  **July 2009 to July 2016**

***Responsibilities***

* Responsible for designing and developing Operations training structures for the Asia Pacific region.
* Led key projects and initiatives in the Asia Pacific region, such as the migration project, training realignment initiative and proses optimization project.
* Consulted with the key partners and leaders to analyse and determine training development and implementation needs.
* Provided executive leadership and key stakeholders with periodic updates on business / project goals to ensure projects and initiatives were aligned with the Northern Trust’s strategic goals.
* Proactively managed client relationship by establishing regular interactions with counterparts.
* Provided coaching and guidance to junior team members and project members while also being hands-on to successfully meeting the projects’ deadlines.
* Delivered training sessions for APAC partners either in the classroom setting or via webinar and video conference.

***Achievements / Projects***

* Led the migration project to establish Operations functions in the new Northern Trust office in Manila.
* Led the training realignment work stream for the Financial Reporting transformation program.
* Led the process optimization project for Singapore Operations to enhance productivity and reduce risk as well as developed a best practice guideline.
* Brought stability to a dysfunctional team due to the process transformation by emphasizing communication, accountability and excellent in execution.
* Conducted on-boarding programs and acted as a mentor and coach for new partners.
* Led and supported regional and global development initiatives for the functional processes and internal training projects.
* Led and involved in key initiatives of the branch and the region to benefit Northern Trust’s employees and families.

**Second Vice President – Valuation Reporting/Fund Accounting Manager**  **Apr 2007 to Jul 2009**

**Responsibilities**

***Operations***

* Managed a team of approximately 30 staff members in Singapore, Chicago and Bangalore to provide investment reporting solutions and service as well as regulatory and statutory reporting to the Asia Pacific client base using specific financial guidelines (GAAP, IFRS etc.). Serviced multi-billion-dollar investment portfolios for various top-tier sovereign wealth fund clients and other client segments such as insurance, statutory boards, and investment managers.
* Provided coaching and guidance to the team members while also being hands-on to successfully execute daily and periodic accounting audit.
* Provided executive leadership with periodic updates on the transitions and on-boarding of several key wins.
* Proactively managed relationships by establishing respected interactions with Clients, Investment Managers and Client Service partners in the Asia Pacific region as well as with Operations partners (Trade, Settlement, Reconciliation, Corporate Action, Income, Derivatives, Alternatives, Cash, Tax, Foreign Exchange etc.) and leaders globally.
* Assisted auditors, resolved audit issues and reviewed audited financial statements.
* Consulted on effective ways to meet client’s needs or appropriate methods to be used for resolutions of reporting issues.
* Analysed operations procedures, data and processes to identify root cause issues and opportunities for process improvement.
* Involved on Sales and Due Diligence presentations to prospects, and assigned to lead the on-boarding of several key wins.
* Developed the strategic plan and budget management process.

***Staff Development***

* Hired key staff as well as organized and allocated them to ensure clients and new businesses were appropriately supported.
* Conducted the performance management process and developed team members.
* Provided verbal and written communication to the Management on the staff performances, staffing turn-over, new or prospect’s client’s requirements and statistics on the team productivity.
* Coached, trained, motivated and supported analysts, team leaders and consultants on their daily and periodic audit tasks.
* Reviewed daily and periodic audit performed by analysts and assisted in problematic solutions.

***Achievements / Projects***

* Led the team in two major transitions for the Asia Pacific top tier clients. Implemented the first 24 hours’ Global Operation Model to redirect tasks to other regions (four Northern Trust locations).
* Partnered with sales team to pitch for various new client prospects and provide consultative support to design optimal operating models for new clients.
* Collaborated closely with internal counterparts and Product consultants to develop new capabilities for new client’s requirements.
* Led the team in the process developments and enhancements from client’s new and unique requirements such a new asset class (Sukuk), daily valuation and new financial reporting requirements (P&L, Balance Sheet, Cash Flow and Hedge Report).

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|  | **NORTHERN TRUST CORPORATION, Chicago, USA** | **April 1998–March 2007** |

**Second Vice President – Valuation Reporting/Fund Accounting Manager Jan 2004 to Mar 2007**

**Accounting Operations Team Leader** **May 2001 to Dec 2003**

**Senior Portfolio Accounting Analyst April 1998 to April 2001**

**Responsibilities**

***Operations***

* Managed a team of approximately 20 staff to audit and produce client reporting of investment accounting, regulatory and statutory reporting for US multi-national top tier institutional clients.
* Developed periodic goals, organized work, monitored all activities and ensured timely and accurately completion of the work.
* Developed a best practice and process flow to support unique client’s requirements, such as the audit process/flow for multi-tier reporting.
* Built relationship and maintained ongoing communication with Clients and Client Service partners as well as with Operations partners (Trade, Settlement, Reconciliation, Corporate Action, Income, Derivatives, Alternatives, Cash, Tax, Foreign Exchange etc.) and leaders globally.
* Provided coaching and guidance to the team members while also being hands-on to successfully execute daily and periodic accounting audit.
* Performed in depth analysis of investment portfolios and resolved discrepancies in the areas of investment trades of equities and fixed incomes, corporate actions, foreign exchange deals, private equity, derivatives, alternative assets, income/accruals, and tax reclaims.
* Reviewed and analysed the price movement of all the securities (different asset class) held in the portfolio.
* Performed daily and periodic maintenance and reconciliation of client trust accounts, performance reporting and net asset values (NAV) or unit pricing reporting.
* Primary contact for internal/external inquiries and discrepancy solutions.
* Performed the Performance Analysis to review portfolio rate of returns and variance analysis with the benchmarks.
* Reviewed daily exception reports to ensure compliance with fund mandates.
* Prepared US Department of Labour (DOL) 5500 report for benefit trust clients on the annual basis.

***Staff Development***

* Conducted the performance management process and developed team members. Fully responsible on the staff hiring and disciplinary actions.
* Provided verbal and written communication to the Management on the staff performances, staffing turn-over, new or prospect’s client’s requirements and statistics on the team productivity.
* Coached, trained, motivated and supported analysts, team leaders and consultants on their daily and periodic audit tasks.
* Reviewed periodic audit performed by analysts and assisted in problematic solutions.

***Achievements / Projects***

* Led a complex restructure project for the biggest multi-national ERISA client in the United States that required double unitization processes and multiple reporting.
* Led the team on the process migration to move portions of the accounting works to partners in India, leaving the performance audit and client facing responsibilities in Chicago (Straight Thru Audit).
* Created business requirements in redesign of the 5500 (US Department of Labour) audit process and developed a training manual.
* Designated as the resident expert and consultant for 5500 (US Department of Labour report) complex issues.
* Selected as the only global analyst (1 out of over 30) to be on the Northern Trust Signature Service project to work closely with the Client Service and Performance Analytic partners.
* Contributed in the planning and implementation for the EURO currency conversion.

**EDUCATION**

**LOYOLA UNIVERSITY OF CHICAGO**, USA

MBA, Finance and International Business 1997

**TRISAKTI UNIVERSITY**, Jakarta, Indonesia 1995

Bachelor of Science in Accounting

**AWARDS & RECOGNITION**

**Chairman’s Diversity and Inclusion Award**  2011

* Northern Trust’s most prestigious award to recognize individuals and teams who have led the most significant initiatives to promote Diversity and Inclusion.
* Received the award for leading and promoting the Diversity and Inclusion events and programs in the APAC region.

**Chairman’s Absolute Quality Award** 2007

* Northern Trust’s most prestigious award to recognize a select group of partners who have led the most significant initiatives that contributed to Northern Trust’s success throughout the performance year.
* Received the award for key contributions in the successful on-boarding of the new top tier APAC client.

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